

# Group Income Statement

		2018	2017
	Details	CHF 1 000	CHF 1 000
Services, stand construction		289 837	259 854
Surface areas		145 207	140 915
Admissions		12 894	12 782
Media, sponsoring		35 282	43 758
Utility connections		5 435	6 617
Furniture, other fittings		13 742	11 172
Conferences		11 192	9 480
Parking		4 461	4 162
Revenue reductions		-1 848	-2 654
Net sales from deliveries and services		516 202	486 086
Other operating income		6 312	6 477
Changes in work in progress		263	773
<b>Total operating income</b>	<b>12</b>	<b>522 777</b>	<b>493 336</b>
	Details	CHF 1 000	CHF 1 000
Personnel expenses		-145 222	-120 478
Administration		-27 510	-19 814
Maintenance, repairs		-12 716	-13 639
Insurance, ground rent, rents		-22 785	-20 198
Energy		-7 372	-9 009
Furnishing expenses, stand construction		-166 808	-144 589
Exhibition and conference operations <sup>1)</sup>		-83 200	-74 677
Advertising, press, public relations		-32 742	-32 458
Other operating expenses <sup>1)</sup>		-2 545	-14 654
Loss on sale of investments	7	-17 836	-
Depreciation		-186 131	-147 770
<b>Total operating expenses</b>		<b>-704 867</b>	<b>-597 286</b>

1) Reclassification of TCHF 14 654 to Other operating expenses in previous year's figures

		2018	2017
	Details	CHF 1000	CHF 1000
Operating result		-182 090	-103 950
Result of associated organisations		150	-390
Financial result net	14	-7 149	-3 843
Result before taxes		-189 089	-108 183
Income tax	15	-1 344	-2 161
Loss for the year		-190 433	-110 344
of which attributable to non-controlling interests		10	-346
of which attributable to the shareholders of the parent company		-190 443	-109 998
Result per share in CHF (diluted / undiluted)		-31.70 per share	-18.30 per share